

# Conference Agenda

## Wednesday 24 April

- 09:30 WAFA general meeting (by invitation only)
- 13:30 **Site visits to Lomé port and blending plant OR phosphate mine and jetty**  
*Choose from:*
- Option one: Lomé Port and CIAT/Mambo Blending Unit (max 50 people)
  - Option two: SNTP phosphate mine and jetty (max 50 people)
- Email fertconferences@argusmedia.com to book your place*
- 14:00 **Registration and exhibition opens**

18:00 **Welcome cocktail reception**



**“West Africa is the next frontier for the fertilizer business globally with the biggest potential for growth in consumption”**

Innocent Okuku, Vice President, West African Fertilizer Association

## Thursday 25 April

- 08:30 **Registration and exhibition opens**
- 09:00 **Opening ceremony**
- WAFA welcome address  
*Moussa Diabate, President, West African Fertilizer Association*
  - Argus welcome address  
*Mike Nash, Editor, Phosphates weekly report and fertilizer content development, Argus*
  - Goodwill message from ECOWAS  
*Senior Representative speaker*
  - IFDC welcome address  
*Rob Groot, Global Field Program Director, IFDC*
  - Opening remarks  
*Minister of Agriculture, Togo - TBC*
- 10:00 **Networking break and official tour of the exhibition**

### STATE OF THE FERTILIZER SECTOR IN WEST AFRICA

- 10:30 **Overview of the global fertilizer situation (based on IFA & Argus recent findings)**  
*Mike Nash, Editor, Phosphates, Argus*
- 10:50 **Analysis of the West African fertilizer market (AFO from the stats & Validation workshop)**  
*Abdoulaye Dieye, General Secretary, WAFA*
- 11:10 **Status of fertilizer policy environment and subsidy programs in West Africa**  
*Emmanuel Alognikou, Policy Specialist, IFDC/EnGRAIS*
- 11:30 **Q&A and interactive polling session - powered by Slido**
- 12:00 **Platinum sponsor presentation**
- 12:30 **Networking lunch**

### IMPROVING FERTILIZER LOGISTICS

- 14:00 **Findings from the IFDC/EnGRAIS cost build up study on four trade corridors in West Africa**  
*Pierre Ricau, Market Analyst, NITIDE*

## Friday 26 April

- 08:30 **Registration and exhibition opens**  
*Innocent Okuku, Vice President, WAFA*
- 09:00 **Beyond fertilizer subsidies: How else can African governments support private sector investment in fertilizer value chains?**  
*Bocar Diagana, Regional Economist, IFDC*

### FINANCING FERTILIZER TRADE

- 09:30 **Findings from the assessment of the financing needs of West Africa fertilizer players**  
*Jason Scarpone, CEO, AFAP*
- 10:00 **Interactive Q&A - powered by SLIDO**

10:15 **Networking break**

- 10:45 **Available financing instruments and how they are used by the fertilizer sector in West Africa**

11:05 **PANEL DISCUSSION: Financing for enhancing intra-regional trade amongst fertilizer industry players: issues and experiences**

12:00 **AfDB efforts to support the fertilizer and agriculture sectors: current status and next steps of Africa Fertilizer Financing Mechanism**

*Martin Fregene, Director of Agriculture and Agro-Industry Department, African Development Bank*

12:30 **Closing ceremony and West Africa Fertilizer Forum 2020 announcement**  
*Moussa Diabate, President, West African Fertilizer Association (WAFA)*

13:00 **Lunch break**

14:30 **End of conference**

**Hear from 20+ speakers**  
Register online today!